Message Text

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P 112130Z JUL 78 FM AMEMBASSY OTTAWA TO SECSTATE WASHDC PRIORITY 8013

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PASS AGRIC FOR HUGHES, FAS

REF: MACDONALD/RIGGS TELECON

- 1. THE FOLLOWING ARTICLE APPEARED IN THE TORONTO GLOBE AND MAIL; SATURDAY, JULY 1, 1978.
- 2. QUOTE: CANADIAN AND U.S. SENATORS AGREE TO FORM JOINT TASK FORCE TO SEEK FAIR PRICE FOR WHEAT BY ROGER NEWMON, WINNIPEG.
- 3. CANADIAN AND U.S. SENATORS HAVE AGREED TO ESTABLISH A JOINT TASK FORCE TO DETERMINE A FAIR MARKET VALUE FOR WHEAT PRODUCED BY THE TWO COUNTRIES, ACCORDING TO U.S. SENATOR GEORGE MCGOVERN OF SOUTH DAKOTA.
- 4. SENATOR MCGOVERN SAID CANADIAN AND U.S. WHEAT SHOULD BE SELLING FOR AT LEAST 4 DOLLARS A BUSHEL IN WORLD MARKETS IF NORTH AMERICAN FARMERS ARE TO COVER THEIR PRODUCTION COSTS. BUT AT THE MOMENT, THE TWO COUNTRIES ARE ENGAGED IN DESTRUCTIVE COMPETITION, WITH THE RESULT THAT THEIR WHEAT IS BEING SOLD AT "RUINOUS LEVELS" RANGING FROM 2.80 DOLS TO 3 DOLS A BUSHEL. FOR THIS REASON, A JOINT TASK FORCE IS TO BE SET UP BOTH TO DETERMINE A FAIR PRICE UNCLASSIFIED

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AND TO FOSTER CANADIAN-U.S. COOPERATION ON WHEAT PRICING.

- 5. SENATOR MCGOVERN MADE HIS REMARKS AT THE CONCLUSION OF A JOINT MEETING IN WINNIPEG OF THE CANADIAN AND US SENATE AGRICULTURAL COMMMITTEES.
- 6. BESIDES SENATOR MCGOVERN, THE US DELEGATION INCLUDED

SENATOR JOHN MELCHER OF MONTANA AND SENATOR HENRY BELLMAN OF OKLAHOMA. THE CANADIAN CONTINGENT WAS LED BY SENATOR HAZEN ARGUE OF SASKATCHEWAN, CHAIRMAN OF THE SENATE AGRIC-CULTURAL COMMITTEE, AND INCLUDED SENATORS GILDAS MOLGAT AND DUFF ROBLIN, BOTH OF MANITOBA, SENATOR HARRY HAYS OF ALBERT AND SENATOR HERBERT SPARROW OF SASKATCHEWAN.

7. SENATOR ARGUE SAID WHILE THE WINNIPEG MEETING WAS INSTIGATED BY THE US SENATORS, THE GATHERING HAD PRODUCED A UNANIMOUS AGREEMENT THAT CANADIAN AND US WHEAT PRICES SHOU LD BE HIGHER. ON THE CANADIAN SIDE, "WE ARE INTERESTED IN CO-OPERATING WITH THE UNITED STATES TO GET A REASONABLE WHEAT PRICE. AND WE BELIEVE THAT 4 DOLS A BUSHEL IS REASONABLE, IN VIEW OF THE COSTS THAT FARMERS HAVE TO FACE TODAY."

8. SENATOR MCGOVERN SAID THE TASK FORCE - WHICH WILL INCL UDE REPRESENATIVES OF THE LEGISLATIVE AND ADMINISTRATIVE BRANCHES OF BOTH GOVERNMENTS - WILL ISSUE A REPORT WITHIN 90 DAYS. IN ADDITION THE CANADIAN AND US SENATORS WILL HOLD A SECOND MEETING IN WASHINGTON TO CONSIDER THE REPORT OF THE TASK FORCE AND TO DEVELOP FURTHER PLANS FOR A COMMON POLICY, WE FEEL WE WILL BE ABLE TO PERSUADE THE OTHER TWO MAJOR WHEAT PRODUCERS - ARGENTINA AND AUSTRALIA - TO JOIN WITH US. WE ALSO BELIEVE CANADA AND THE US CAN BE PRETTY PERSUASIVE, SINCE THEY ARE THE DOMINANT WORLD WHEAT PRODUCERS, CONTROLLING TWO-THIRDS OF THE TRADE."

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- 9. SENATOR MCGOVERN SAID HE BELIEVES WHEAT PRODUCING COUNTRIES SHOULD ESTABLISH THEIR OWN PRICE AGREEMENT BECAUSE LITTLE PROGRESS IS BEING MADE WITH IMPORTING COUNTRIES IN REACHING A NEW WORLD WHEAT PACT. HE ALSO SAID IMPORTING COUNTRIES SUCH AS JAPAN AND THE EUROPEAN ECONOMIC COMMUNITY ARE "SKIMMING OFF" WHEAT PROFITS THAT SHOULD BE GOING TO NORTH AMERICAN FARMERS.
- 10. "THESE COUNTRIES BUY WHEAT FROM NORTH AMERICA AT THE PRESENT LOW MARKET PRICE AND THEN SELL IT TO THEIR OWN MIL LS AND CONSUMERS FOR DOUBLE THE AMOUNT. THIS IS NOT ONLY UNFAIR, IT IS AN IMPOSSIBLE WAY TO RUN A WHEAT EXPORT OPERATION."
- 11. SENATOR DUFF ROBLIN SAID IT SHOULD BE EMPHASIZED THAT PRICING GOALS OF CANADA AND THE UNITED STATES ARE MODEST. "WE ONLY WANT A FLOOR PRICE THAT REPRESENTS THE COST OF PRODUCTION. AND THIS WOULD BE IN THE GENERAL INTEREST OF EVERBODY SINCE A STABLE PRICE WOULD RESULT IN A STEADY SUPPY OF WHEAT BEING AVAILABLE RATHER THAN ROLLER-COASTER SWINGS."

12. SENATOR MCGOVERN ADMITTED THE US DELEGATION REQUESTED THE MEETING BECAUSE IT WAS AFRAID CANADA MIGHT UNDERCUT THE MARKET IF THE UNITED STATES WERE TO RAISE ITS WHEAT PRICE UNILATERALLY. BUT AT A SEPARATE PRESS CONFERENCE IN WINNIPEG, OTTO LANG, MINISTER RESPONSIBLE FOR THE CANADIAN WHEAT BOARD, SAID CANADA WILL NOT UNDERMINE US PROGRAMS TO GET FAIR PRICES, ALTHOUGH IT WILL INSIST ON HOLDING ON TO ITS TRADITIONAL 20 TO 25 PERCENT SHARE OF THE INTERNATIONAL WHEAT MARKET. UNQUOTE.

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13. ADDITIONAL PRESS CLIPPINGS SENT NOVOTNY /FAS/GRAIN AND FEED DIVISION , FRIDAY JULY 7, 1978. ENDERS

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